

Stock Holding Corporation of India Ltd.

India's Premier Custodian

CUSTODIAL SOLUTIONS



Pedigree, Management, Infrastructure & Financials

- ✓ Highest levels of ethics and integrity with experienced management
- ✓ No debt - Profit making and Dividend paying company
- ✓ India's pioneer custodian since last 30 years
- ✓ SWIFT integrated, Multi -locational service teams

Compliance & Risk Mitigation

- ✓ Insurance coverage
- ✓ Internal Controls and management infrastructure for risk mitigation
- ✓ Expertise in local laws and regulations, protocols
- ✓ Solutions facilitate asset segregation, inputs on account structure, taxation, regulation, reporting and disclosure
- ✓ Consistent high quality service in multiple time zone
- ✓ Faster resolution of queries
- ✓ Reliable and timely alerts with impact analysis on the regulatory/ industry changes

Competitiveness and Leverage

- ✓ Open architecture facilitates clients to choose from multiple service providers for Banking, Broking and Taxation.
- ✓ Transparent and competitive pricing offers clients Value for money

Leadership

- ✓ Market Share-over 22% (AUC of total asset in India)
- ✓ AUC US \$ 535 billion (Institutional AUC US \$235 billion)
- ✓ Over half a million transactions processed annually

Capability & Commitment

- ✓ **US SEC 17 f** compliant
- ✓ Custody for Government debt
- ✓ Client centric, & Innovative solutions with multiple customized products & flexible service offering
- ✓ Technology driven
- ✓ Over 700 man years of custody experience
- ✓ Widest local reach
- ✓ Strong Market Advocacy

Diverse Client Segment

- ✓ Foreign Investors (FPI/ FDI/ FVCI)
- ✓ Custodians
- ✓ Pension Funds
- ✓ Asset Management Company
- ✓ Insurance Companies
- ✓ Banks & Corporates
- ✓ Broker Dealer
- ✓ Alternate Investment Fund
- ✓ Private Equities

Investment Routes and Instruments

Foreign Investments

Foreign Portfolio Investors (FPI)

Listed securities (Primary & Secondary) & Unlisted

Foreign Direct Investments (FDI)

Automatic route
Approval route

Foreign Venture Capital Investor (FVCI)

Venture Capital Fund and Undertaking

American Depository Receipt (ADR) Global Depository Receipt (GDR)

Investments by Non Resident Indians and Person of Indian origin (PIOs)

Equity

- Securities in primary & secondary markets including shares & warrants of listed & unlisted companies
- Stock lending & borrowing - on exchange
- Offer for sale & institutional placement programme

Debt

- Government Debt - Limit US\$ 44.56 Billion (Available limit US \$ 8.13 Billion)
- Corporate Debt - Limit US\$ 35.01 Billion (Available limit US \$ 3.28 Billion)

Equity Derivatives

- Index futures and options
- Individual stock futures and options
- Turnover as of 2016 - 17 at US\$ 780 billion across major exchanges
- Volatility futures

Interest Rate Futures & Currency Derivatives

- Gross open position across all contracts in IRF
- Hedging opportunity for underlying exposure to protect from interest rate fluctuations
- Gross open position across all contracts in CD for FPI in category I & II - 15% of total open interest or US\$ 100 million whichever is higher for USD-INR contracts; similar opportunity in EUR, GBP & JPY

Other Products

- Mutual Fund Units and Exchange Traded Funds
- Conversion of DR and Foreign Currency Convertible Bonds (FCCB) issued by Indian Companies
- Indian Depository Receipt (IDR)

Product Offering

Stock Holding Offers to:

Trust Banks/ Global Custodians /Single Country Custodians/ Prime Brokers - Sub - Custody Services for all investors

Foreign Portfolio Investors - Registration Services // Unique Banking Solutions // Structuring & Tax Solutions // Custodial Services and Asset Servicing // Fund Accounting Solutions // Clearing Services for Derivatives // Customized Reporting // Access to International Markets

Foreign Direct Investors - Securities Escrow Services // Fund Escrow Services (Through Tie Ups with Banks) // Custodial Services // Structuring , Taxation & Valuation (through tie-up partners)

Ease of Access : 5 step process to go live ...

Step 1: Obtain Tax Registrations

- Appoint CPA of your Choice. StockHolding can assist
- Submit requisite forms and supporting documents

Step 2: Register as Foreign Portfolio Investor (FPI)

- Appoint StockHolding as your DDP/ Custodian
- Submit Form "A" and KYC Form along with supporting documents to StockHolding

Step 3: Open Bank Accounts in India – StockHolding's unique proposition

- A banker of your choice
 - European Banks including Barclays, State Bank of Mauritius, Other Indian & Japanese Banks
- Submit requisite forms and supporting documents

Step 4: *StockHolding* opens Custody & Depository Accounts; Obtains UCC & CP Code from Exchanges

Step 5: Open Trading Account with your Broker

- Appoint a Broker. *StockHolding* can assist
- Submit requisite forms and supporting documents for Registration



Start Investing in India

- Remitting Funds from Overseas Bank Account to the Bank Account opened in India
- Place Orders with Broker



FPIs: Ease of India Access, Simplified KYC....

Sr	Particulars	Category I	Category II	Category III	Custodian will....	Time Frame
1	Ascertain Eligibility Criteria	<ul style="list-style-type: none"> Govt. & Govt. related foreign investors Intl./ Multi Lateral Org./ Agencies 	<ul style="list-style-type: none"> Appropriately regulated Institutions/ Persons / Broad based funds : Non Appropriately Regulated Broad based funds whose investment manager is appropriately regulated; University funds and pension funds; University related endowments already registered with the SEBI as FII / sub- accounts 	All other FPIs not eligible to be included in Category I & II such as Trusts, Family Offices, Individuals, Corporate Bodies	Assist in identifying the segment	0-2 days
2	Registrations	Provide documentation for PAN Registration - Taxation (Process ease by SEBI wrt Pan Card)			Assist with a CPA for your PAN registration	4 -10 Days
		Provide documentation for SEBI Registration			We will assist you	3 - 5 Days
3	SEBI Fees	NIL	US \$ 3,000	US \$ 300	Submission of fees to SEBI	
		(For block of 3 yrs)				
4	Registration done, what next?	<ul style="list-style-type: none"> Open Cash Accounts with a Bank (Unique proposition - chose from available Multiple banking options) Open a Brokerage Account with a Broker Open a Custody Account with Custodian 			} Assist you We will do it	2 - 4 Days
						2 Days
5	<ul style="list-style-type: none"> Investment Avenues Are there any limits? 	Equities , Debt and Derivatives Yes			We will provide updates	Same Day

Global Custodian India Survey 2016 & 2017



2017



What Client said:

“Excellent settlement and cash management system, Client relationship and reputation & asset safety; also prompt clarification when required,” said one large investment manager.

“Stock Holding Corporation of India Limited has once again performed exceptionally well in the Global Custodian India Domestic Survey 2017. Rated in 2016 for the first time, the firm *achieved outperformance accreditations at both a category and market level*. This year, its scores have risen across the board from an already high base, exceeding the market average comfortably in all service areas. In a market where client satisfaction is high, it is hard to pull away from the pack, but Stockholding has succeeded in doing so.”.... **Global Custodian, August 2017**

Overall Weighted Average of 6.71 verses India average of 6.27 across 10 parameters

Global Custodian India Survey 2016 & 2017



2016



Clients ... repose their trust in Stock Holding's local market expertise, high quality Client servicing, Technology driven solutions and a proven ability in handling diversity and complexity of client requirements which form the core of our competency.

“Stock Holding Corporation of India Limited have performed exceedingly well in the Global Custodian India Domestic Survey 2016. Their first year in taking part in this survey, we are pleased to present that Stock Holding have achieved two outperformance accreditations. They are a **Category Outperformer** and a **Market Outperformer**. As a Category Outperformer they have outperformed the survey average in at least one service area category. The company also achieved Market Outperformance. A prestigious award gained by having an overall score which exceeded the survey average across all banks, across all categories. Global Custodian commends your strong performance.” ... **Global Custodian, August 2016**

Contact us



Corporate Office at Mahape

Building Facade

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ANNEXURE

Seamless Migration offered by StockHolding

FPI appoints StockHolding as their DDP and Custodian and completes requisite documentations



FPI sends a request for change of Custodian to StockHolding



**StockHolding obtains a 'No - Objection' from the outgoing Custodian
(informs the FPI / it's compliance officer of the status)**



StockHolding jointly with outgoing Custodian determines timeline for transfer of assets and carries out the movement of securities



For all assets transferred, StockHolding reconciles all the holdings and reports to the FPI



FPI continues it's investments in India (with StockHolding as it's Custodian)

Thought leadership and Memberships



- Member of **SEBI committees on FPIs**
- Submitted Thought leadership paper to RBI on, “ **Custodian Bank**”
- Recognised by Clients in Client Surveys
- Hosting Webinars on Market Developments

Sr. No.	Org.	Capacity	Reg. No	Activity
1	SEBI	Custodian	IN/CUS/011	Custodian since 1989
2	RBI	Approval Letter (CSGL services for Government Securities)		Custody for Government Securities since 1997
3	ICCL	Clearing member	812	Clearing Member
4	NSCCL	Clearing member	SHCL	Clearing Member
5	NSDL	Depository	IN300812	Depository Participant
6	CDSL	Depository	10000	Depository Participant